



Joseph R. Stanek,  
Business Development Manager  
New York State Real Estate Broker



**Joseph R. Stanek**  
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**EXPERIENCE SUMMARY**

Mr. Stanek is a Sales & Marketing professional with significant expertise in bank owned real estate (REO). His experience in the REO industry includes representation of clients such as Housing and Urban Development (HUD), The Veterans Administration, Fannie Mae, US Marshalls Service, Wells Fargo, Deutsche Bank, and more.

In his previous position at SAW Commission Cutters Realty, Stanek succeeded in a *Business First Top Firm* in 2017. He managed hundreds of assets, demonstrating confidence and skill in the foreclosure process.

As a current board member of the Quaker Meadow Condominium Complex. Mr. Stanek also provides evaluation of costs and assessments, evaluates and executes plans for capital improvements, and manages staff.

Mr. Stanek serves as **Business Development Manager** and **Managing Broker** of **Colby Development, LLC**. In this capacity he is responsible for developing and providing the leadership to implement and manage the overall sales strategy for Colby Development which includes real estate development and brokerage services including identification and location of heavy electrical power properties.

Mr. Stanek Attended SUNY Geneseo and is an NAR & BNAR Member. He is an international award winning fine art photographer and former member of the 464 Gallery on Amherst St. Mr. Stanek resides in Orchard Park, NY.

**AREAS OF EXPERTISE**

- Asset Preservation & Management
- Asset Valuation
- Foreclosures
- Code Violation & Mitigation
- Rehabilitation of Assets

**FUNCTIONAL LEADERSHIP EXPERIENCE**

- Sales
- Marketing
- Business Development

